

Initial Public Offering of Allterco AD



Basic facts on the Issuer

- Allterco AD is a holding company with **11 wholly owned subsidiaries in the field of telecommunications and technology**
- The group is a **leader in the Eastern European telecommunications sector**
- Allterco AD has over 15 years of experience in the Mobile-VAS segment
- The company's equity is 100% Bulgarian-owned
- Allterco AD has operations in 3 continents and offices in **Beograd, Bucharest, Kuala Lumpur, Las Vegas, Singapore and Skopje, with headquarters located in Sofia**
- The company offers its products and services in over 15 countries
- Allterco AD's 2015 consolidated revenues surpass BGN 28 million (EUR 14.3 million)
- Allterco AD built the innovative home automation system "She" and the kids smartwatch "MyKi"

Some of the Issuer's mobile operator partners are

- T-Mobile
- Mtel
- VIP
- Telenor
- Telecom Serbia
- Vala Kosovo
- Singtel Singapore

Basic parameters of the IPO

- The IPO prospectus of Allterco AD was **approved by the Bulgarian Financial Supervision Commission on July 8, 2016**
- Subject of the IPO will be **1,500,000 newly issued common shares through a capital increase with nominal value of BGN 1**
- The issue price per share will be in the **BGN 1.10 – 2.20 range**
- Successful IPO requires a **minimum subscription of 750,000 shares**

Recent news on Allterco

- [FSC approved Allterco AD's IPO prospectus \(Investor.bg, 11.07.2016\)](#) (in Bulgarian)
- [The IT holding company Allterco is going public on the BSE in September \(Capital, 12.07.2016\)](#) (in Bulgarian)
- [Allterco is looking to raise over BGN 3 million on the Exchange \(Bloomberg, 12.07.2016\)](#) (in Bulgarian)
- [Allterco AD will be raising BGN 3.3 million on the BSE in mid Sep \(Investor.bg, 12.07.2016\)](#) (in Bulgarian)
- [Allterco AD is going public in mid September \(MMC press release, 13.07.2016\)](#) (in English)

MMC, with a legal name MM Consult EOOD, is the Issuer's strategic and financial advisor. MMC supported Allterco's going public preparation and advised the company on its restructuring, growth and development strategies. You can find detailed information about the IPO on the Issuer's webpage ([here](#) in Bulgarian).

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